

**Appendix 1:  
Competition Standard Pool Construction  
Summary of EU tender options available and Tender Timetable Comparison**

<b>OJEU Tender Procedure</b>
<b>Open</b>
Open procedure is generally used when the contracting authority anticipates that competition is likely to be very limited because of the few known suppliers or the specialist nature of the goods or services. This increases the level of interest and competition to the maximum available since the all interested suppliers are invited to tender.
<b>Restricted</b>
Restricted procedure as name suggests restricts the number of competitors that the contracting authority permits to enter the competition. This procedure is most commonly used by UK government departments.
<b>Competitive Dialogue</b>
Competitive dialogue selected when the purchasing organisation has not agreed the final specification requirement and may engaging in dialogue with one or more suppliers to negotiate the terms and conditions of the contract.

<b>OJEU Tender</b>		<b>IESE Framework Agreement</b>	
<b>Restricted Procedure</b>	<b>Date</b>	<b>Procedure</b>	<b>Date</b>
Advertise requirement and seek Expression of Interest (EOI) Issue PQQs	13 Dec 2010	Seek and evaluate EOI for Competition Pool contractor	13 Dec 2010
Deadline for completion of Pre-Qualification Questionnaires (PQQ)	19 Jan 2011	Deadline for EOI	21 Dec 2010
Panel evaluates PQQs and agree shortlist of recommendations and seek approval from the Competition Pool Board	08 Feb 2011	Shortlist of EOI submissions	17 Jan 2011
Invitation to Tender Documents issued to selected bidders	08 Feb 2011	Issue mini competition documents to bidders	07 Feb 2011
Deadline for receipt of tenders. Normal period given is 40 days however due to the complexity of the requirement 8 week period allowed for pricing	05 Apr 2011	Deadline for receipt	25 Feb 2011
Evaluation – including financial checks, references, site visits and interviews	26 Apr 2011	Evaluation of responses including site visits and interviews	07 Mar 2011
Recommendation Request approval from Competition Pool Board to agree recommended bidder	May 2011	Request approval from Competition Pool Board to agree recommended award to selected contractor	10 Mar 2011
Request approval from CEB Board	June 2011	Competition pool work packages invited by selected contractor(s) to obtain pricing	05 Apr 2011
Alcatel 10 day Standstill Period Notification and debriefs offered	June / July 2011	Report to CEB to advise final details of pool construction	May 2011
Contract Awarded	July 2011	No standstill period required	